



# NATHAN LAWSON



## **CAREER SUMMARY**

I have excelled over the past 20 years by leading teams and implementing innovative media solutions, including logo and brand development, web and print design, video streaming production, and photography. Through effective leadership, I have successfully managed multiple departments and guided complex projects from initial concept to completion.



### PROFESSIONAL PROFILE

- Strategic leadership in multimedia marketing
- Expertise in brand development and management
- Proficient in digital strategy execution
- Skilled in building lasting community partnerships
  Experienced in cross-platform campaign oversight
- Strong focus on data-driven decision-making





COLUMBIA INTERNATIONAL UNIVERSITY Columbia, SC B.S. in Communications / emphasis on Graphic Design May 2000

> SAVANNAH COLLEGE OF ART AND DESIGN Savannah, GA Graduate Work in Graphic Design 2003-2006



# **EXPERIENCE**

(more details online)

Salvation Army Greensboro, NC 01/2024 - Present

### **Director of Marketing and Development**

- Develop and implement marketing and fundraising strategies that align with the organization's mission. increasing community awareness, donor engagement, and program participation. Oversee initiatives that expand the nonprofit's reach and impact within the community.
- Lead a team of staff and volunteers, fostering collaboration across departments such as development, communications, and program communication. Mentor team members, cultivate partnerships, and inspire a shared commitment to the organization's goals.
- Analyze donor trends, campaign outcomes, and community needs to refine strategies that maximize resources and impact. Manage budgets responsibly while ensuring effective storytelling and engagement across all outreach channels to secure funding and support.

Salvation Army Greensboro, NC 11/2018 - 12/2023

## Marketing & Public Relations

- Provide planning, development and implementation of the organization's marketing and public relations strategies for both internal and external audiences.
- Coordinates development and implementation of print and digital marketing collateral.
- Set goals, monitors work and evaluates results to ensure organizational needs and objectives are met

04/2018 - 05/2018

### Chris Cox Horsemanship Contracted MultiMedia Consultant

- Developed Processes for Design Data Management and Archiving Structures
- Review/Assist filming/editing for productions of the television show Chris Cox Horsemanship on RFD
- Consulted on filming schedules
- Work & Develop Ads along with revisions for social and website platforms

